

Market Review 2015

Lost Tree Village Market Leader

K2 REALTY PRESENTS

The following properties are a compilation of listings either sold or listed by K2 Realty in 2015.







LOST TREE VILLAGE



4 BEDROOMS | 4.1 BATHROOMS | 4,387 TOTAL SQ FT LISTED & SOLD | RECORD SALE



5 BEDROOMS | 5 BATHROOMS | 8,946 TOTAL SQ FT LISTED & SOLD



6 BEDROOMS | 7.1 BATHROOMS | 7,145 TOTAL SQ FT LISTED & SOLD



814 LAKE HOUSE DRIVE

4 BEDROOMS | 4.1 BATHROOMS | 5,561 TOTAL SQ FT LISTED & SOLD



710 BEACH CLUB WAY PROOMS | 5.1 BATHROOMS | 6.324 TOTAL

5 BEDROOMS | 5.1 BATHROOMS | 6,324 TOTAL SQ FT LISTED & SOLD





11666 LOST TREE WAY

4 BEDROOMS | 4 BATHROOMS | 3,383 TOTAL SQ FT LISTED & SOLD





12188 NORTH CIRCLE

5 BEDROOMS | 5 BATHROOMS | 5,331 TOTAL SQ FT LISTED & SOLD



937 LAKE HOUSE DRIVE

3 BEDROOMS | 4 BATHROOMS | 5,193 TOTAL SQ FT 28 DAYS ON MARKET LISTED & SOLD



3 BEDROOMS | 3 BATHROOMS | 4,720 TOTAL SQ FT LISTED & SOLD



11290 OLD HARBOUR ROAD

4 BEDROOMS | 4 BATHROOMS | 4,390 TOTAL SQ FT LISTED & UNDER CONTRACT



12232 WEST END

4 BEDROOMS | 4 BATHROOMS | 4,094 TOTAL SQ FT 30 DAYS ON MARKET LISTED & SOLD



11318 OLD HARBOUR ROAD

3 BEDROOMS | 3 BATHROOMS | 4,484 TOTAL SQ FT LISTED & SOLD



11458 OLD HARBOUR ROAD

6 BEDROOMS | 5.1 BATHROOMS | 4,822 TOTAL SQ FT FOUND THE BUYER



11050 TURTLE BEACH ROAD GREATHOUSE C104

3 BEDROOMS | 4 BATHROOMS | 3,332 TOTAL SQ FT LISTED & UNDER CONTRACT



11174 TURTLE BEACH ROAD OCEAN HOUSE SOUTH 307C

3 BEDROOMS | 3 BATHROOMS | 3,169 TOTAL SQ FT LISTED & SOLD



11416 TURTLE BEACH ROAD OCEAN HOUSE IV, #10

3 BEDROOMS | 3.1 BATHROOMS | 2,889 TOTAL SQ FT LISTED & SOLD



11100 TURTLE BEACH ROAD GREATHOUSE A202

2 BEDROOMS | 2 BATHROOMS | 2,093 TOTAL SQ FT LISTED & SOLD



11216 TURTLE BEACH ROAD OCEAN HOUSE SOUTH 209D

2 BEDROOMS | 2 BATHROOMS | 2,859 TOTAL SQ FT BROUGHT THE BUYER



11587 LOST TREE WAY COTTAGE 15

2 BEDROOMS | 2 BATHROOMS | 1,570 TOTAL SQ FT 13 DAYS ON MARKET LISTED



3 CHURCH LANE, #133-134

1 BEDROOM | 2 BATHROOMS | 1,200 TOTAL SQ FT LISTED & SOLD



4 CHURCH LANE, #140-142

2 BEDROOMS | 3 BATHROOMS | 2,162 TOTAL SQ FT BROUGHT THE BUYER



11074 BEACH CLUB POINT

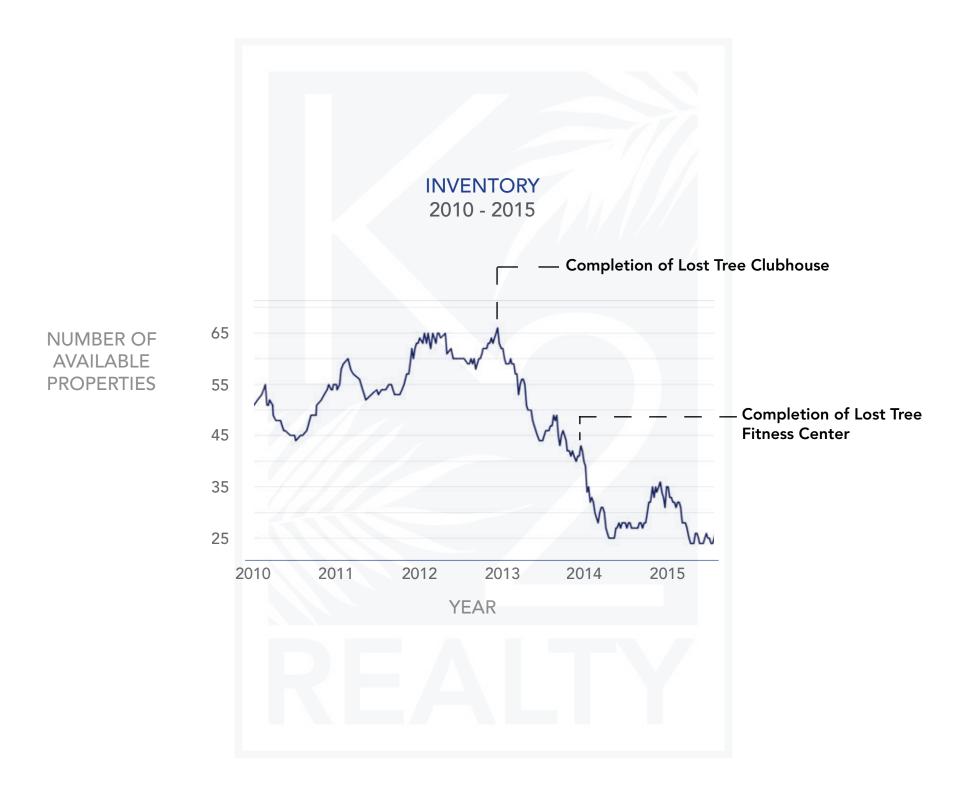
.52 ACRES LISTED

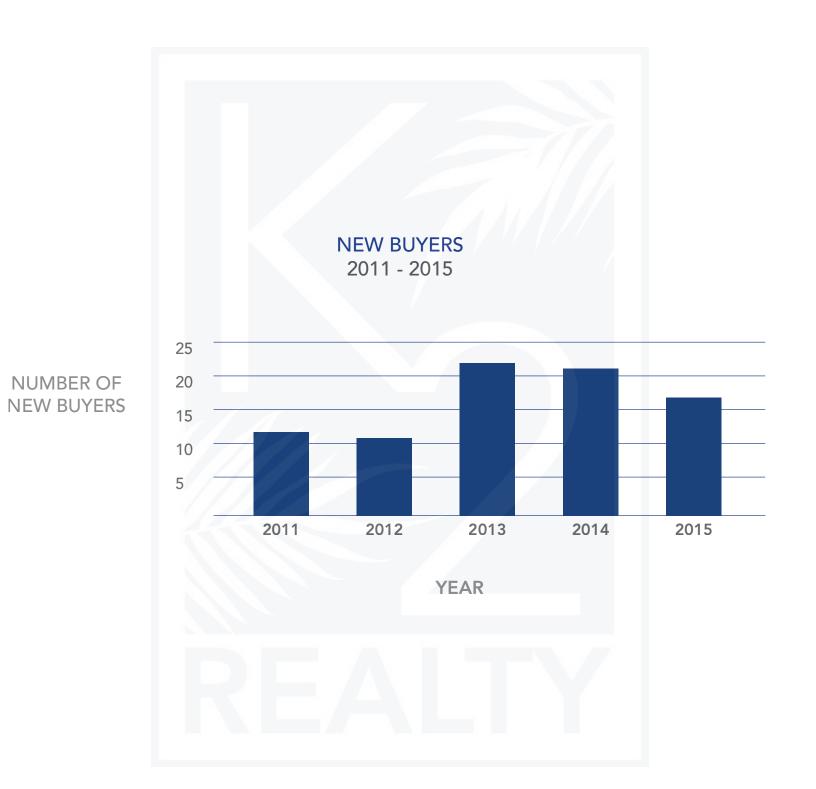






With season in full swing, K2 Realty reflects on 2015 in the Lost Tree Village real estate market. Lost Tree listing inventory is the lowest we've seen in 10 years, from a high of 66 properties in 2013 to the current inventory at 29 properties. There were 35 trades and Lost Tree welcomed 17 new residents to the community last year. The amenities continue to be a tremendous draw and are paving the way for continuous long term growth. New listings are selling quicker as a result of low supply, demand from K2's exclusive network continues to increase and sales activity remains strong. In this report, you will find a review of Lost Tree Village's market activity for 2015.





1ST QUARTER JAN | FEB | MAR

K2 Realty had a strong finish to the first quarter with 8 listings placed under contract. Meanwhile, we closed 6 sales, all of which were new residents to Lost Tree Village.

2ND QUARTER APR | MAY | JUN

K2 Realty saw even better results in the second quarter. We closed 11 sales, 4 of which were on the market for an average of **four weeks**; one trading for a record price in a mere 18 days.

3RD QUARTER JUL | AUG | SEPT

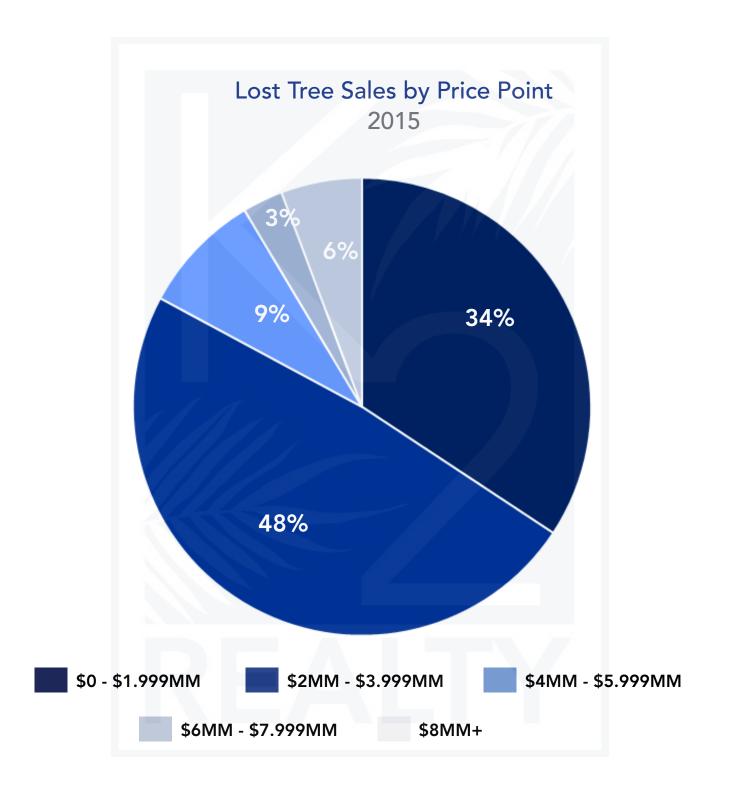
Early in Q3, K2 listed 11680 Turtle Beach Rd. This 1.65 +/- acre, oceanfront property was listed at \$20mm and K2 has procured the buyer in just 2 months.

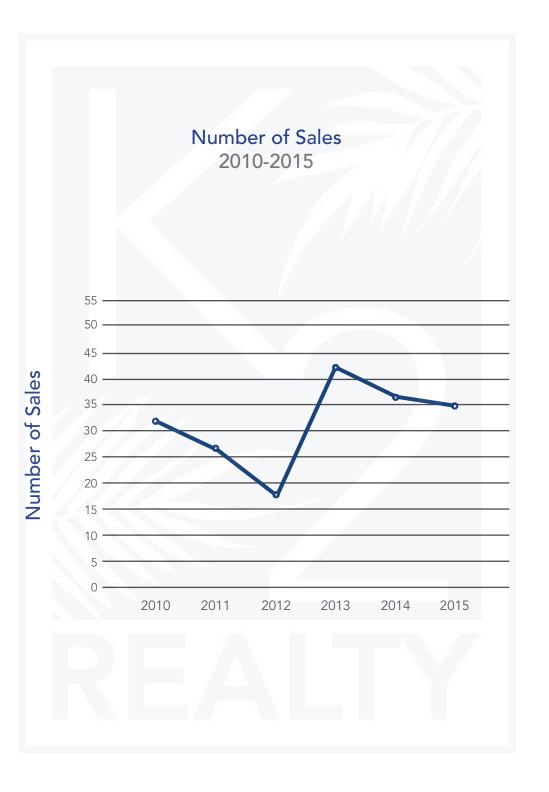
4TH QUARTER OCT | NOV | DEC

K2 Realty closed 2015 with a record sale for Lost Tree Village. The 2nd largest oceanfront property was listed in Q3 and closed Q4.
K2 Realty held an average of 61% of all the listings in Lost Tree Village for 2015.

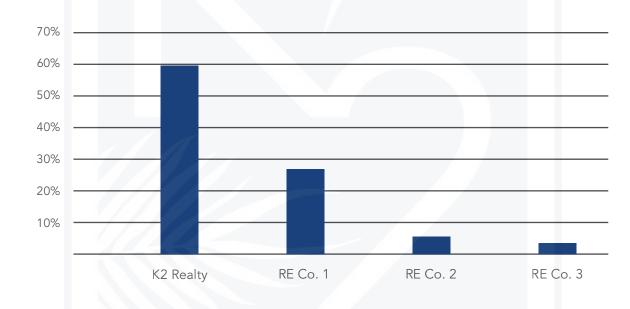












OUTLOOK

An increase in new buyers, record breaking sales, and shorter times on market, offer an optimistic outlook for the 2016 year. Since Lost Tree Club completed the new fairways, we have seen even more interest and activity around the community. As residents themselves, the partners at K2 Realty are extremely proud to be the ambassadors for the Lost Tree residents and grateful for the opportunity to help carry on the legacy.

